



AES Compliance Seminar and AES*PcLink* Training

You Must Comply with the Foreign Trade Regulations

How does the Foreign Trade Regulations (FTR) affect your export business? Do you know how to use the Automated Export System (AES) to comply with the FTR? It is imperative that you understand the FTR so you can avoid possible penalties and seizure of your export shipments. Attending this educational seminar and workshop will provide you with the information to assist you with the exporting process.

Seminar Highlights

- Mandatory Filing Requirements
- Filing timeframes for Puerto Rico
- Types of export transactions: Standard and Routed
- How to avoid penalties and cargo seizure
- Common FTR violations
- Mitigation guidelines
- Export Controls
- Export Enforcement
- Commodity classification- Schedule B codes
- Using the current Trade statistics to discover new markets

Workshop Highlights

- Taught by AES experts
- Hands on training for mandatory export reporting
- Practice reporting export information
- Tips on how to make the reporting process easier
- Learn how to become AES certified
- Two 3 ½ hour sessions

Seminar: Thursday, January 26, 2012
Address: THE WESTIN CITY CENTER
1400 M Street Northwest
Washington, D.C. 20005

Cost: \$250.00

Workshop: Friday, January 27, 2012
Address: Gestalt Partners, LLC (Training)
1325 G Street, NW, Suite 1020
Washington, DC 20005

Cost: \$75.00

Questions: Blake Halperin, 202-621-5485

Agenda

Day 1: Seminar, 7:30 am – 5:00 pm

- Clarifications to the FTR
- Overview of the AES
- Commodity Classification
- Enforcement topics presented by Customs and Border Protection and the Bureau of Industry and Security

Day 2: Workshop, 8:30am – 12pm or 1pm – 4:30pm

- Hands on AES*PcLink* training
- AES Certification

Event Registration: <http://www.mktechnology.com/ht/display/EventDetails/i/4868>